

JORGE MENÉNDEZ

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Regan Dennis
Director of Campus Recruitment and Development
Northwestern Mutual

Dear Regan Dennis:

I am excited to apply for the Financial Representative Intern position at Northwestern Mutual. I hope to improve clients' lives by using my finance degree and experience to help clients reach their financial goals. I am convinced that my communication and organization skills, entrepreneurial spirit, leadership and time management, and financial knowledge and experience make me an excellent fit for this position.

After researching Northwestern Mutual and its financial representative position, I know that my communication and organization skills will enable me to excel in this role. My experience as an Intercultural Development Intern at Northwestern College honed my communication skills as I consistently worked to make sure students felt heard and seen. I focused on including all students, regardless of ethnicity, religious background, or nationality. It was also a joy to plan and organize events for students and faculty that fostered greater diversity and inclusion on our campus.

In addition to communication and organization skills, I possess an entrepreneurial spirit. One of my proudest accomplishments is growing and maintaining my own coffee brand, Endunamoō Coffee. The experience of running a business – including creating basic financial statements and meeting essential marketing needs – demanded that I use my entrepreneurial skills to grow my small business into a successful operation. Additionally, by analyzing the market, I provided a product tailored to the needs of my customers.

My experience as a captain and teammate on my college tennis team has also helped me gain leadership and time management skills. As a student athlete, I manage coursework and a busy practice schedule while maintaining a high grade-point average, which requires that I remain disciplined on the court and in the classroom. I would apply these skills in your internship by prioritizing essential tasks, being punctual, and meeting deadlines.

Finally, my college coursework has provided me with the necessary tools to excel in this position. My Business Computer Applications class helped me understand and feel confident using Microsoft Office programs. In Financial and Managerial Accounting, I learned how to prepare and interpret financial statements. The skills and abilities I have gained through my coursework have prepared me for your financial representative position.

I would appreciate the opportunity to discuss my qualifications further in an interview. Thank you in advance for your time and consideration. I hope to hear from you soon.

Sincerely,

Jorge Fernando Menendez Gonzalez